PROBLEM SOLVING · WORK WITH UNCLEAR INPUTS

Estimate Worksheet

Break the unknown into parts · range each · name what's uncertain · commit to a band.

Who _____

Date _____

THE UNKNOWN — THE ONE NUMBER YOU HAVE TO COMMIT TO

PART OF THE ESTIMATE	LOW	HIGH	ASSUMPTION *(taking to be true)*	UNCERTAINTY DRIVER *(could change it)*
Combined band →			*add the lows into one lower bound, the highs into one upper bound*	

OUR BAND — THE ANSWER WE COMMIT TO

a range, never a single number

LOW-END CONDITIONS

what would move it to the low end

HIGH-END CONDITIONS

what would push it to the high end

A range you can defend beats a number you can't.

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